

ABOUT US

INTRODUCTION

People's Leasing & Finance PLC (People's Leasing) holds a prominent position within Sri Lanka's Non-Banking Financial Institution (NBFI) sector. With a diverse portfolio of financial solutions tailored to meet the evolving needs of a broad customer base, the Company remains committed to delivering superior customer satisfaction. Through strategic efforts to enhance accessibility and expand its footprint, People's Leasing continues to serve a wide demographic across the country.

Over the years, People's Leasing has demonstrated industry leadership by forging strategic partnerships aimed at fostering innovation, strengthening capabilities, and unlocking new growth opportunities. Today, with a customer base exceeding 450,000 across Sri Lanka, the Company is widely recognised as a trusted financial partner for individuals and businesses alike empowering them to pursue their financial goals with confidence.



Vision

To become legendary in the financial service scene as a provider of customer-friendly innovative and total solutions.



Values

Social Accountability

Economic Viability

Environmental Responsibility



Mission

Dedicated value-added customer service to accomplish organisational service excellence whilst maintaining a sustainable competitive advantage.

A PEOPLE'S BUSINESS



Depositors
324,966



Borrowers
129,763



Employees
2,679

MARKET SHARE



Total Assets
9.31%



Deposits
11.11%



Loans & Advances
10.02%

KEY VALUATIONS



Market Capitalisation
Rs. 38.56 Bn



Brand Value
Rs. 5.40 Bn



Net Assets
Rs. 42.41 Bn

OUR CORPORATE GUIDING PRINCIPLES AS A PURPOSEFUL BUSINESS

At People’s Leasing, our business is built on four foundational pillars: Transparency, Accountability, Governance, and Sustainability. These principles guide every aspect of our operations and reflect our commitment to ethical, responsible, and forward-thinking business practices.

We uphold Transparency by ensuring all stakeholders, customers, partners, employees, and regulators have access to accurate, timely, and clear information. This openness fosters

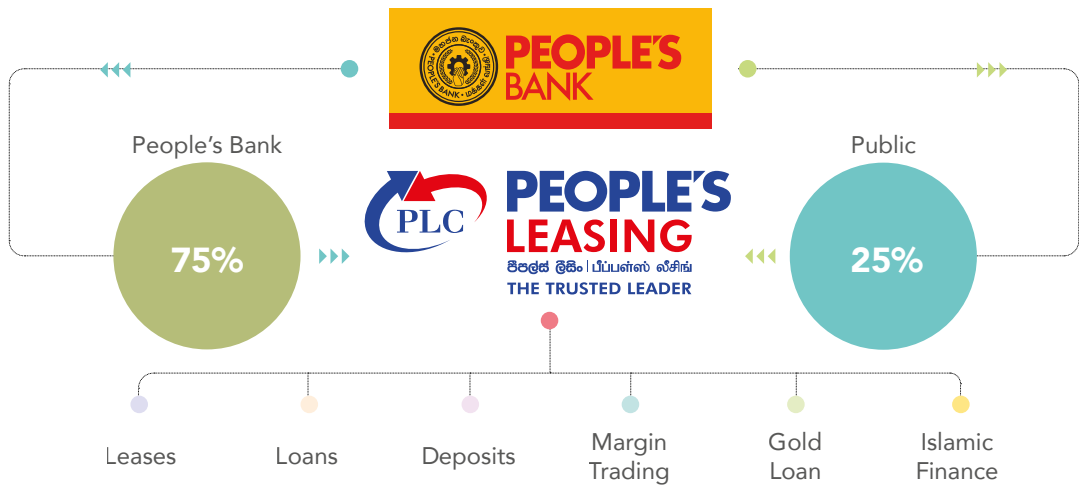
trust and reinforces confidence in our processes and decision-making.

Through robust Accountability frameworks, we take full responsibility for our actions and their outcomes. We are committed to maintaining the highest standards of integrity and ethical conduct across all levels of the organization.

Our Governance mechanisms are carefully structured to uphold fairness, reinforce compliance, and promote ethical behaviour. These structures not only ensure operational efficiency but also safeguard the interests of all stakeholders.

Sustainability is deeply embedded in our corporate ethos. We actively pursue initiatives that support environmental protection, social well-being, and economic resilience. By integrating sustainable practices into our business strategy, we contribute meaningfully to society while ensuring the long-term viability of our operations.

By consistently adhering to these guiding principles, People’s Leasing continues to deliver value to its stakeholders while making a positive and lasting impact on the community and the environment.



Subsidiary	Ownership	Principal Activities	Country of Incorporation & Operations	No of Employees	Profit after tax (Rs. million)	Assets (Rs. million)
People’s Insurance PLC	75%	Carrying out general insurance business	Sri Lanka	641	445.48	13,488.88
People’s Micro-Commerce Ltd.	100%	Providing nonbank financial services to individuals who lack access to conventional banking and micro enterprises	Sri Lanka	262	149.99	4,957.20
People’s Leasing Fleet Management Ltd.	100%	Vehicle valuation and insurance assessment	Sri Lanka	42	26.37	250.05
People’s Leasing Property Development Ltd.	100%	Carrying out mixed development projects and property development activities	Sri Lanka	7	322.56	3,874.30
People’s Leasing Havelock Properties Ltd.	100%	Operates an office complex	Sri Lanka	2	231.24	3,525.51
Alliance Finance PLC	51%	Providing leasing of movable and immovable properties and providing loans	Bangladesh	52	124.42	13,711.20